

## F. POST-AUCTION ACTIVITIES

**Companion Document:** Sub-section C.7 of the [BGS Auction Process](#) Section of the October Bidder Information Packet is a **companion document** that provides a timeline and brief overview of the post-auction activities. This section of the November Bidder Information Packet expands upon these materials.

*This section is provided for bidder convenience only. Any statements herein describing the conduct of the Auctions are summaries only and are qualified in their entirety by the BGS-RSCP Auction Rules and the BGS-CIEP Auction Rules available on the [auction rules](#) page of the Auction website; the BGS-RSCP Supplier Master Agreement and the BGS-CIEP Supplier Master Agreement, posted to the [contract and credit](#) page of the BGS Auction website; as well as materials that will be distributed to Registered Bidders by the Auction Manager. The materials provided to Registered Bidders will include the webcast presentation, January Bidder Information Packet, as well as all other communications regarding the post-auction activities of the BGS Auctions. Bidders bear full responsibility for reviewing the entirety of these materials.*

The EDCs are Public Service Electric and Gas Company (“PSE&G”), Jersey Central Power & Light Company (“JCP&L”), Atlantic City Electric Company (“ACE”), and Rockland Electric Company (“RECO”).

### F.1. Overview

The BGS-CIEP Auction begins on Friday, February 2, 2018 and the BGS-RSCP Auction begins on Monday, February 5, 2018. There is no set length for the BGS Auctions as each closes when prices have reached levels where there is no longer excess supply.

Thus, the post-auction activities do not occur on a fixed schedule. Instead, these activities are triggered by the conclusion of the BGS-CIEP Auction and/or the conclusion of the BGS-RSCP Auction. These activities are described in the following sub-sections.

### F.2. Board Decision and Release of Results

Attachment B to the Board Order approving the BGS Auction Process posted to the [bpu docs](#) page of the BGS Auction website contains a list of questions as Attachment B. The Auction Manager and Board Advisor separately prepare responses to these questions for submission to the Board shortly after the conclusion of the Auctions. Furthermore, both of the Auction Manager and the Board Advisor prepare full factual reports for the BGS-CIEP Auction and the BGS-RSCP Auction. The Auction Manager files these reports with the Board prior to the Board meeting to consider the auction results. The Board

advisor submits a report at a later time and includes any recommendations for improvements. Redacted reports submitted to the Board by the Board Advisor are available on the BGS Auction website.

Within two (2) business days of the close of the BGS-CIEP Auction or the BGS-RSCP Auction, whichever comes later, the Board decides separately either to accept or reject the results of each of the BGS Auctions. The Board takes into consideration the full factual reports prepared by the Auction Manager and the checklist provided by the Board Advisor. At the meeting planned for consideration of the results, the Auction Manager and the Board Advisor are present to answer any questions that the Board may have.

If the Board approves the Auction results, the Board releases publicly the final Auction prices and the identity of the winners. However, the Board does not release information regarding the number of tranches won by each auction winner or the EDC's territory in which a particular supplier has won. The Auction Manager notifies each winner of the tranches it has won and the final prices via email to the Bidder Team listed during the Application Process on the day of Board decision. A description of the Bidder Team can be found in Section C of these Bidder Materials. The Auction Manager will also notify each EDC of the following for its territory: the identity of the winners, the number of tranches won, and the final price.

The number of tranches won by each supplier for each EDC is released approximately thirty days before the supply period.

### **F.3. Setting of Initial Marks**

Upon execution of the BGS-RSCP Supplier Master Agreement (“BGS-RSCP SMA”), the BGS-RSCP Supplier will be responsible for meeting the creditworthiness requirements of the BGS-RSCP SMA, including a Total Exposure Amount (“TEA”). As defined in the BGS-RSCP SMA, the TEA is an amount calculated daily for each BGS-RSCP Supplier reflecting the total credit exposure to an EDC and consisting of the sum of: (i) the Mark-to-Market (“MtM”) Exposure Amount arising under the current BGS-RSCP SMA; (ii) any amount(s) designated as the “MtM Exposure Amount” arising under any other BGS Supply agreements providing for “BGS-RSCP Supply” or similar BGS service; and (iii) the amount designated as the “credit exposure” under any other BGS Supply agreements providing for BGS-CIEP Supply. The initial “mark” to be used for each month for purposes of the MtM Exposure Amount provided in the BGS-RSCP SMA is set on the day the BGS-RSCP Auction closes and is based on the marks posted that day. The methodology for setting of these marks is discussed in sub-section 6.5 in the BGS-

RSCP SMA and is the subject of the Mark-to-Market information release expected for January 23, 2018.

Following the close of the BGS-RSCP Auction, the Auction Manager announces the final initial marks to be used in the BGS-RSCP SMA to the winners in the BGS-RSCP Auction.

#### **F.4. Execution of Supplier Contracts**

Bidders are asked to provide all information required to prepare the Supplier Master Agreements (“SMAs”). If a Registered Bidder is a winning Bidder that has won tranches but has not provided this information, the winning Bidder will have until 12 PM (noon) on the next business day to provide this information to the Auction Manager.

In the period between the close of a BGS Auction and the decision by the Board on the results of that Auction, the Auction Manager prepares the applicable SMA for each winning supplier and each EDC. The Auction Manager uses the information provided by the winning supplier during the Part 2 Application or at the conclusion of the Auction. This advanced preparation expedites the process of contract execution should the Board approve the Auction results.

If the Board approves the Auction results, the EDCs will provide the SMAs, prepared by the Auction Manager, via email to winning BGS Suppliers for execution. Winning BGS Suppliers will then have three (3) business days from the time at which the Board approves the results of the Auctions to execute the SMAs, to send the executed documents back to the EDCs, and to demonstrate compliance with the creditworthiness requirements set forth in the applicable SMA.

Failing to complete the contract execution process in this timeframe can result in a draw on the pre-auction letter of credit provided by the BGS Supplier with the Part 2 Application. The pre-auction letter of credit states that it may be drawn if the Bidder has a winning bid in the Auction and has failed to meet the creditworthiness requirements of the SMA within three (3) business days of the certification of the Auction results by the Board.